

Canterbury Surrey Hills Community Finance Limited



Shop 2, 143 Maling Road, Canterbury VIC 3126 ABN 96 099 590 593

27 March 2015

Richard Moore
President
Canterbury Tennis Club
c/o 2 Barnsbury Court
Canterbury Vic 3126

Dear Richard

Our **Community Bank**[®] branches in Canterbury, Surrey Hills, Ashburton and Balwyn are bigger than a bank. As well as offering quality banking services, we promise to return 60 per cent of our earnings to the communities that support us. We deliver this promise in several ways, including our incentives program, where we reward organisations whose members open an account or purchase insurance from one of our four branches.

One or more of your supporters opened an account with us in the six months to 31 December 2014, so we will reward Canterbury Tennis Club by depositing the following amount into your account with us:

Account type	Accounts opened (no)	Incentive per account (\$)	Total amount paid (\$)
Home loan more than \$250,000		1000	
Home loan less than \$250,000		250	
Personal loan		50	
Credit card or insurance policy (car, home and contents, or travel)		25	
Business account or term deposit	4	10	40
Personal account	6	5	30
Total	10		70

We hope you will copy this letter to your website, to let your supporters know about our incentives program. We have distributed over \$108,000 in incentives to our sponsored organisations since 2011, which has helped to take the total we've paid in sponsorships and grants to over \$2.6 million. We hope to pay out more in the years to come.

If you have any questions or are aware of more accounts your supporters opened with one of our branches, please do not hesitate to contact me or Nick Coker, Senior Manager, on 0438 541 337.

Yours sincerely

Juliann Byron
Chairman

Dick Menting
Chief Executive Officer
0417 357 349